











Event Coverage.

VIP Knoxville is packed with coverage of local parties, galas and fundraisers including:

- L'Amour Du Vin
- Best of Blount
- · East Tennessean of the Year
- Opera Ball
- Knoxville Challenger
- Bacon at the Bear
- Hats in Bloom Luncheon
- Pinnacle Business Awards
- Emerald Ball
- Jr. League of Knoxville Spring Gala
- Heart Ball
- Equal Opportunity Awards Gala
- · Grains and Grits Festival
- Bijou Jubilee
- Hope Gala
- Boot Scootin' Ball
- Art Moderne Design
- Nine O'Clock Cotillion
- Knoxville Garden Club's Flower Show
- Evening in Orange
- TEE Up for Trauma Golf Tournament
- Fantasy of Trees Preview Party and Gala
- Evergreen Ball
- Zoofari
- KMA Holiday Home Tour
- · Women's Fund Luncheon
- Go Red Luncheon
- Green Thumb Gala
- Summer Swing
- Kick Off to Summer
- Symphony Ball

Editorial Calendar.

February	Bridal		
March	Real Estate Lawn & Garden		
April	VIP Kids/VIP Pets		
May	Live Local(ly)		
June/July	Financial		
August	Health & Beauty		
September	Football & Fashion		
October	All About Women Local Cuisine		
November	All About Home		
December/January	Holiday Gift Guide New Year New You		



Features & Departments.

SPECIAL SECTIONS

Special sections dedicated to a topic or industry important to the community.

GOOD NEWS

Exciting news such as promotions, fundraising gifts, job announcements, and important who's who and what's what.

VIPROFILES

Conversations with Knoxville's business owners, community leaders and philanthropists.

CALENDAR OF EVENTS

Your comprehensive list of local events and charitable fundraisers.

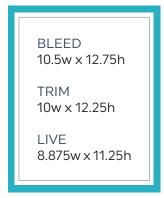


Rates_

Ad Size	1x	5 x	10x	(Auto Pay) $10x$
1/4 Page	\$880	\$770	\$640	\$570
1/3 Page	\$1050	\$925	\$780	\$680
1/2 Page	\$1350	\$1125	\$980	\$880
Full Page	\$2100	\$1785	\$1595	\$1485
Inside Cover			\$1720	\$1650
Back Cover			\$1920	\$1830

- * Prices are per insertion.
- [†] Ask your rep about our Auto Pay/Pre Pay billing option.

Ad Sizes _



FULL PAGE Keep vital information inside the live area. Other items should

reach the bleed size.

1/8
Horizontal
Vertical

1/4
Island

1/2 VERTICAL 4.3125w x 11.25h 1/4 ISLAND 4.3125w x 5.5h 1/8 HORIZONTAL 4.3125w x 2.625h 1/2
Horizontal

1/3 Horizontal
.25in bleed around left, right, and bottom of ad

1/3 HORIZONTAL BLEED: 10.5w x 4h TRIM: 10w x 3.75h LIVE: 8.875w x 3.25h

1/2 HORIZONTAL

8.875w x 5.5h

The Power of Print -

Print magazines inspire readers to take action. 64% of readers are inspired to take action after seeing a print magazine ad.



64% OF READERS INSPIRED TO TAKE ACTION

ACTION TAKEN INCLUDES:

- have a more favorable opinion about the advertiser
- consider purchasing the advertised product or service
- · gather more information about the advertised product or service
- · recommend the product or service
- · visit the advertiser's website
- purchase the product or service
- · clip or save the ad
- visit or plan to visit a dealership

Print magazines are No. 1 in reaching affluent influential consumers in more categories than all other media combined.

MAGAZINES SHOW THE HIGHEST RETURN ON ADVERTISING SPEND BY FAR.

Deadlines____

All ad material must be submitted by the 20th of each month for the next month's issue.

For customer-supplied ads, space must be reserved by the 20th and the camera-ready ad must be submitted by the 23rd.

Mechanics__

VIP Knoxville is printed on high quality, bright white, coated paper. We operate in a Macintosh OSX production environment.

CUSTOMER-SUPPLIED ADS

PDF files are preferred. Fonts should be embedded or outlined. Images should be CMYK and at least 300 dpi.

AD MATERIAL SUBMITTED FOR DESIGN

EPS or vector files are preferred for logos. All photographs should be high resolution .jpg or .tif files 300 dpi or higher.

CONTACT INFO

ANDREA MILLER, EDITOR & SALES andrea@vipknoxville.com

RENÉE SPROUSE, SALES EXECUTIVE renee@vipknoxville.com

JOHNNA EASTER, SALES EXECUTIVE johnna@vipknoxville.com

JEFFREY HOWARD, OWNER jhoward@vipmag.com

CHRISTY WOMACK, OWNER cwomack@vipmag.com

JENNIFER CONNELLY, OWNER

Readership -

GENDER: 40% Male 60% Female

MEDIAN AGE: 33-55

TARGET AGE: Teenagers to Retirees

AVERAGE HOUSEHOLD INCOME:

\$75,000 to \$100,000

EDUCATION: College Graduate

DINE OUT: average 6-8 times

per month

TRAVEL: average 2-3 times per year

Highlighted Distribution.

DOWNTOWN/EAST KNOXVILLE

Beck Cultural Center Black Horse Pub & Brewery Bliss

Brown Bag Restaurant

Calhoun's Chesapeake's

Clancy's Tavern & Whiskey House

Crowne Plaza Hotel Dogwood Arts Gay Street Racks

Hampton Inn Hilton Downtown Knoxville

Hyatt Place Knoxville

Knox High Senior Living

Knoxville Chamber Of Commerce

Knoxville Civic Coliseum Knoxville Convention Ctr Knoxville Museum of Art Knoxville Visitors Ctr/Blue Plate

Special

Lawson McGhee Library

Magpies Bakery Main Avenue Rack

Market Square Rack McDonald's

Medic Regional Blood Center Nama Sushi Bar

O.P. Jenkins

Ruth's Chris Steak House

Salon B&B Status Dough SunTrust Bank The Muse The Oliver Hotel

The Phoenix Pharmacy & Fountain

The Tennessean Hotel TN Valley Title Ins Co Union Ave Books Vienna Coffee House Wicked Chicken

YMCA Zoo Knoxville

UNIVERSITY OF TENNESSEE

Children's Hospital Cook Out Office Domino's Pizza Fed-X

Fieldhouse Social

Fort Sanders Regional Med Ctr

Stefano's Pizza

University Orthopedic Surgeons Urology Specialists of East TN

UT Medical Center

BEARDEN/WEST HILLS/ROCKY HILL/CEDAR BLUFF

Abloom Florist

Allergy Specialists of Knoxville, PLLC

Archer's BBQ ARWorkshop Ashe's Wine & Spirits Associated Pain Specialists

Aubrey's

Backporch Mercantile Barker Sleep Institute & Clinic

Bearden Branch Library Behavioral Medicine Institute, PC

Bennett

Better Life Medical Bistro By The Tracks Bob's Liquor & Wine

Bobby Todd/Todd Richesin Interiors

Butler & Bailey Buttermilk Sky Pie Shop Cakmes Dental Studio Calhoun's On The Hill Carolina Ale House Casa Don Gallo Citizens Bank Copper Cellar West

Cornerstone Dental Arts Dead End BBO

Donald H Henson, DDS **E TN Prosthodontics**

El Mezcal

Elle Boutique Endocrinology Consultants of E TN

Est8te European Wax Center

Family Care Specialists Family Hearing Center, Inc

First Bank **G&G** Interiors

Gastrointestinal Assoc, PC

Glass Bazaar Gold's Gym

Golden Rule Dental Center

Gregory Brewer, MD **Grow Salon** Ham N Goodys

Harvest - Land, Sea & Vine Healthy Lifestyle

Holloway Law & Mediation Holly's Gourmet Market Holy Land Market

Homberg Chiropractic Home Federal Bank J. Joseph Kennedy, MD

Juice Bar

Keller Williams Signature

Kendra Scott KIDC, PC Kimball's

Knoxville Comprehensive Breast

Center

Knoxville Endodontics Knoxville Orthopedic Clinic

Lenny's Sub Shop Long's Drug Store M.S. McClellan & Co. Makino Japanese Mama Mia Cuisine Mark Evans, DMD, PC

Markman's

Massage Envy Spa Merle Norman Cosmetics Mortgage Investors Group Mountain Commerce Bank

Nama Sushi Bar Nixon's Deli

Obligato Oral & Maxillofacial Surgery Parkwest Medical Center Pelancho's Restaurant Peninsula Outpatient Center

Pero's On The Hill PME Communications Prestige Cleaners

Prism Pool Prohibition Package Liquor Store

Prosperity Partners Wealth Management, LLC Provision Health & Fitness

Provision Proton Therapy Odoba Mexican Restaurant

Raymond James Realty Executives Assoc Rice Buick

Roger's Rockin Blues Café

Salon Aquarius Salon Azure Salon Centric Salon De Trois Salon OC SmartBank Sola Salons Sole In The City South College

Southern Market Standard Kitchen & Bath StatCare Status Dough Sullivan's Fine Food

Summit Medical Group The Beauty Market The District Gallery The Happy Envelope The Trust Company The Village Exchange

TN Cancer Specialists

TN College Of Technology TN Eye Care TN Valley Title Ins Co Toddy's Liquor & Wine Top Knox Beauty **US Cleaners** Warehouse Liquors

Winston Eye & Vision Center WEST KNOXVILLE/FARRAGUT/ HARDIN VALLEY

Anaba Japanese Cuisine Archer's BBO Breazeale Clinic Cadillac of Knoxville Campbell Station Wine/Spirits Chef's Asian Cuisine Chesapeake's

Cinnaholic Concord Veterinary Hospital

David's Abbey Carpet & Floors Don Gallo Mexican Grill El Mezcal Mexican Restaurant

Exact Tile

Family and Cosmetic Dentistry Farragut Branch Library

Farragut Chamber of Commerce Fort Sanders Health & Fitness Center Fort Sanders W Diagnostic Center Fort Sanders W Outpatient Surgery

Fox Den Country Club Fulin's Asian Cuisine Gallian Medical Group Gold's Gym

Hardin Valley Internal Medicine

Harper Auto Square Hibachi Grill Home Federal Bank

Homespun Craft & Antique Mall

Ichiban Asian Cuisine

Juice Bar

King College Office Knoxville Dental Center Knoxville Eye Center Knoxville Orthopedic Clinic Knoxville Pediatric Dentistry Knoxville Wholesale Furniture

Land Rover of Knoxville Lexus of Knoxville

Little Happy Makita Japanese Grill & Sushi Massage Envy

Mercedes-Benz of Knoxville Milestones Event Center Miller Eye Care & Optical

Mimi's Čafé Northshore Brasserie

Northshore Professional Northshore Senior Living Northshore Wines & Spirits O! Chulos Grill & Bar Parkwest Therapy Center Prestige Cleaners Regions Bank Revolution Dance Salon Amie

Salon Biyoshi Salon La Roy Snooty Anti-Aging Soho Nails & Spa Tennessee Ctr For Internal Medicine

Tennova Physicians Plaza II Tennova Sleep Center

The Bingham Group The Eye Group The Snappy Tomato
Trillium Plastic Surgery United Community Bank Virginia Jane

Water Into Wine Willow Creek Golf Club

NORTH KNOXVILLE & POWELL

Allergy & Asthma Affiliates Archer's BBQ Blackmon Pediatrics Bombshells Salon Knox Cherokee Health Systems

E TN Eye Surgeons First Century Bank First US Bank Gallaher Plastic Surgery Gastrointestinal Assoc, PC Home Federal Bank Jackie's Dream Knoxville Dental Center Knoxville Orthopedic Clinic Massage Envy Merchant's Wine & Spirits My Family Dentistry Pop's Wine & Liquor R&Co Salon Rusty Wallace Honda Rusty Wallace Kia Rusty Wallace Nissan Southeastern Retina Associates Sulack Chiropractic Tennessee Cancer Specialists Tennova Health & Fitness Center Tennova Physicians Plaza The Endoscopy Center North The Handmade Table Y-12 Federal Credit Union

BLOUNT COUNTY

Aiden Bren Salon Alcoa Hwy Liquor Store Allergy, Asthma & Sinus Center ATI Physical Therapy Aubrey's Bill Cox Furniture

Blount County Eye Center Blount Memorial Blount Partnership Calhoun's On The Creek Care Today Clinic City of Alcoa Country Creek Dental Covenant Health

Dana S Martin, DMD MS Dandy Lions

East TN Dental Assoc East TN Dermatology Group East TN Development District Foothills Milling Co.

Foothills Plaza Wine & Spirits

GNC

Green Meadow Country Club Green Meadow Wine & Spirits Head to Toe Massage Keller Williams Realty Maryville Orthopedic Clinic National Fitness Center O'Charley's Olympia Athletic Club Park Med Urgent Care

RT Lodge Rusty Wallace Kia

Smartbank Smoky Mountain Brewery Subs & Such

Summit Medical Group

Texas Roadhouse The Center for Dermatology &

Surgery The Walnut Kitchen Topside Physicians

Vienna Coffee Shop LOUDON COUNTY

Loudon County Chamber of Greer's Home Furnishings Meadow View Greenhouses Sons of Smoke The Venue at Lenoir City Visit Loudon County